

## **ABOUT US:**

### **The History OF CCS** **Charles. H. P. Venter (Founder)**

Complete Computer Services (TeamCCS) was established in 1978. Founded by Charles Henry Paul Venter, who at the time had just resigned his senior position as sales Manager for IBM (International Business Machines) or commonly known as "Big Blue", after a 20 Year Service Track Record with The IT Giant.

Starting with IBM in the Late 50's as a Junior Engineer tasked with the installation and commissioning of large mainframe systems, for clients such as De Beers and Anglo American. Charles speedily worked his way up the corporate ladder. After 6 Years as engineer with IBM, he soon saw the lucrative side of computer and main frame sales, and concentrated his attention to the sales of these items to multi-national corporations and governments.

This proved to be the true calling for Charles; some would say a "Born Sales Man". Awarded Target Sales Recognition Awards, year after year and many an overseas trip Charles was living the high life as a Top Salesman for IBM

Towards the end of the seventies the high demand and stress placed on IBM sales people, started taking its toll on Charles. A famous comment coined at the time by him "If I stay I will be the richest corpse in the cemetery". So after an illustrious career spanning 20 years with "Big Blue" Charles decided to resign from the Company.

At that time the idea of personal computing was the new buss word in the industry. But a computer in everyone's home was still a far fetched idea. But working for IBM at the time Charles saw the giant leaps made in this field and came up with the idea that at some time in the near future every household would have a computer and that these machines would require spares and maintenance.

Hens the Birth of Complete Computer Services. First concentrating on the sales of type writers and consumables CCS soon started gaining momentum in the Bloemfontein and Free State Areas.

1972 saw the birth of a son Juan for Charles and Emmarentia Venter. Growing up Charles soon saw the interest and aptitude that Juan had for electronics. He made sure that investing in his son's future would mean that Juan, at the age of 6 would receive his first computer.

#### **Juan. P. Venter (Present Owner)**

With the computer legacy that his farther left him, Juan was always working with electronics and small personal computers. Starting with a ZX spectrum and then progressing to the first

IBM Pc Junior running on MS-Dos, Juan always kept abreast with the latest technologies through Primary and High School. In standard 8 (1988) working part time for a computer reseller in JHB, Juan soon learnt the skills to assemble and fault find computers. At the time the IBM XT (8088) was a top seller in the industry. After 3 years working for DKS Computers part time and during school holidays, Juan Matriculated from John Orr Technical High School (1990).

Juan had received a full bursary from the South African Navy to Study Electronic Engineering. After receiving his qualifications in electronic engineering Juan, a commissioned officer in the South African Navy worked in various departments of the Navy. From Simons Town and Durban's Naval Dock Yards in the various weapons and electronic warfare workshops to finally filling a post on SAS Drakensberg as Assistant Weapons Electrical Officer. One Juan's many tasks included that of running the ships onboard LAN, and Satellite Based WAN. During this time he also moonlighted with the sales of personal computers to friends and family. Juan Soon saw that this was turning out to be very lucrative. After a 7 Year Period in the employ of the South African Navy , Juan decided to resign his commission and continue his fathers Legacy by Re-opening Complete Computer Services ,Based in Cape Town (1997).

Since Then CCS has grown in leaps and bounds and is know one of the most recognised IT Service Providers in the Helderberg and Boland Areas. With clients stretching from Grabouw, Gordon's Bay, Strand , Somerset West, Stellenbosch, Bellville, Tygervalley, Wellington , Paarl , Tulbagh, all the way to Porterville.

During 2004 Juan, an avid fan of motor sports, came up with the idea that his company Complete Computer Services, closely resembled that of a motor racing teams "Pit Crew". He saw that the pit crew was a team and that they helped in the success of the Driver and the Car and Ultimately the Team.

Similarly a company can be seen as that of the "Driver" and the company's IT (Information Technology) Infrastructure that of the "Car". This duo, driver and car depend on the support of its pit crew, for the running and maintenance of the car. These three items are needed for a successful racing team.

"Team CCS" is this pit crew for a company. We are responsible one for the administration, maintenance and upkeep of a company's IT Infrastructure. We pride ourselves in providing this service to company's.